PAGE 1/4

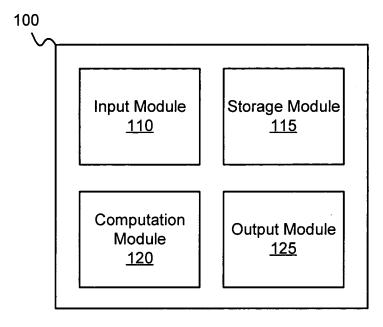


FIG. 1

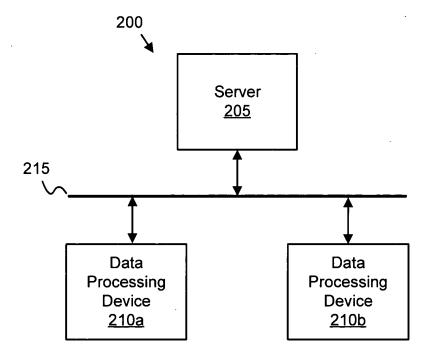


FIG. 2

NEGOTIATIONS
Douglas M. Trent
IBM Docket No.: RPS920020168 (JBS)
Kunzler & Associates Docket No.: 1300.2.24

PAGE 2/4

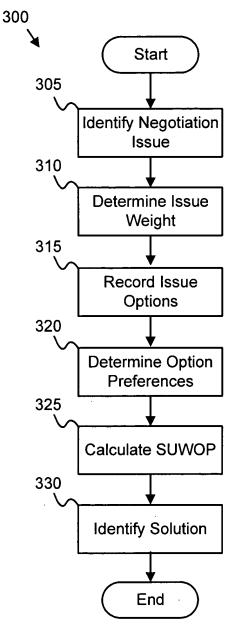


FIG. 3

NEGOTIATIONS
Douglas M. Trent
IBM Docket No.: RPS920020168 (JBS)

Kunzler & Associates Docket No.: 1300.2.24



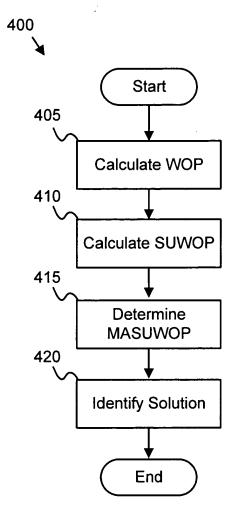


FIG. 4

NEGOTIATIONS

Douglas M. Trent
IBM Docket No.: RPS920020168 (JBS)
Kunzler & Ass ciates Docket N .: 1300.2.24

PAGE 4/4

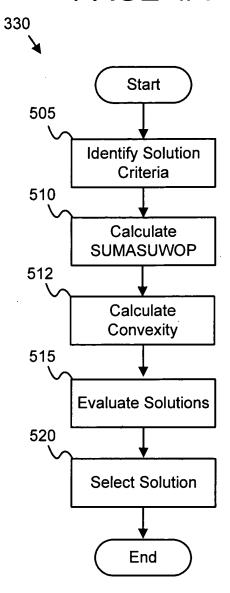


FIG. 5